



MEYER UNKOVIC SCOTT
ATTORNEYS AT LAW



Lawrence B. Niemann

Senior Counsel

412.456.2812

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Practice Groups

- International Law
- Corporate & Business Law

Education

- L.L.B., Harvard University Law School, 1962
- B.A., Princeton University, 1959
– *cum laude*

Bar Admissions

- Pennsylvania

Lawrence B. Niemann is a senior counsel to Meyer, Unkovic & Scott LLP and past-chairman of the Business Transaction & Planning Group, working primarily in the practice area of corporate law, including mergers and acquisitions.

Representative Matters

- Assists many small business owners in personal, corporate, and tax planning, including helping families pass businesses from one generation to another (currently working on the transition to a fourth generation of a long-time client) and transferring businesses to key employees and outside parties.
- Retirement planning and transfer of family wealth through the use of trusts, corporate reorganizations, and other methods designed to reduce income and death taxes.
- Assists in planning for executives, including employment agreements, stock options, deferred compensation, and fringe benefits.
- Review of licensing and sales agreements and negotiation of letters of credit.
- Acquisitions involving European and Japanese companies, in addition to domestic businesses.
- Participation in complex business acquisitions, including the negotiation of acquisition and sales agreements; addressing tax, environmental, labor, and other issues; and the structuring of the transaction in the best interest of the firm's clients.

Court Admissions

- Supreme Court of the United States
- United States Court of Appeals for the Third Circuit
- United States District Court for the Western District of Pennsylvania

Professional/Community Involvement

- Shady Side Academy, Class Agent
- Pittsburgh Ballet Theatre, Former trustee and vice-chairman
- Shady Side Academy and Longue Vue Club, Past Board Member,
- Fox Chapel District Association, Past President
- Title 15 Task Force, Former Member

Articles/Speaking Engagements

- Lectured for Pennsylvania Bar Institute and Allegheny County Bar Association with regard to corporate matters, and particularly, changes in the Pennsylvania business corporation law while Mr. Niemann was a member of the Title 15 Task Force.
- Presented seminars for the Firm regarding transitioning of businesses from one family generation to another, as well as mergers and acquisitions.

Additional Information

Mr. Niemann was born and raised in Pittsburgh, Pennsylvania and currently resides in O'Hara Township with his wife. Mr. Niemann has three sons and seven grandchildren. He is an enthusiastic follower of all sports in Pittsburgh and has had season tickets for the Pittsburgh Steelers since the 1960's.

